

With over 100 years' experience and history, this organisation is looking for someone to take on the next challenges and create their own future.

THE JOB TITLE:	Internal Sales Advisor
THE PRODUCT:	OEM Commercial Vehicle Aftermarket Parts
THE SALARY:	Dependant on Experience
THE COMPANY:	Commercial Vehicles Parts Distributor
THE LOCATION:	Manchester

Offering a genuine, one stop shop for all things truck and trailer (and a bit more!) this organisation is undergoing huge expansion within the UK.

As an Internal Sales Advisor, you will be working closely within a team supporting the needs and requirements of our existing and approved customer base consisting mainly of distribution outlets such as commercial vehicle motor factors.

- To meet and strive to exceed individual KPI's
- To be accountable for your area budget values and reporting of any negative sales trends within your given area
- To deal with inbound sales enquiries maximise sales opportunities in line with standard operating procedure, offering solutions that are appropriate when required
- To have a competent approach when selling products with a consistent increase in product mix
- Manage customer base via sales management software
- Deal with all internal and external customer enquiries effectively and efficiently
- Have a professional and friendly approach when dealing with customers face to face on a daily basis
- Ensure all customer queries & issues are proactively passed over to the customer service department so that they can be resolved before they result in a complaint

With the belief that people are the most important part of their organisation, this business is keen to understand you as an individual. Experience is not the biggest deciding factor but rather your personality and potential ability.

At a base level, you need to realistically have spent at least 2 years in a Internal Sales role within the Car or Commercial Vehicle market however we are open to whether this is from either a retail, manufacturer, distributor or motor factor level.

As an individual you will be enthusiastic, ambitious and eager to take your career to the next level. You must be able to follow and understand the sales process with proven experience in retail sales, tele sales or customer service environment as you will be a key contact between the company and its customers whether this be answering queries, offering advice or simply introducing new product ranges.

What are you waiting for? Send me your CV today: jessica.goldthorpe@ucgroup.com

PLEASE NOTE - WE REGRET TO ADVISE THAT WE MAY NOT BE ABLE TO PROVIDE INDIVIDUAL FEEDBACK BY PHONE TO EVERY CANDIDATE WHO HAS NOT BEEN SELECTED FOR INTERVIEW. THIS IS DUE TO THE HIGH VOLUME OF APPLICATIONS WE RECEIVE PER VACANCY. WE THANK YOU FOR YOUR UNDERSTANDING.